



VACANCY

SENIOR RECRUITMENT CONSULTANT (COMMISSION-BASED)

Location: Regional, Kenya

Company: Olkazi Consultants

About the Role

Olkazi Consultants is seeking experienced and highly motivated **Senior Recruitment Consultants** to lead and grow our recruitment operations across Kenya.

This is a **performance-based opportunity** — ideal for professionals passionate about talent acquisition, business development, and mentoring junior consultants while earning based on tangible results.

You will play a pivotal role in developing client relationships, overseeing recruitment processes, and ensuring successful placements across various industries.

Key Responsibilities

- Lead full-cycle recruitment processes — from client engagement to successful candidate placement.
- Develop and maintain strong client relationships through strategic business development.
- Guide and mentor junior recruitment consultants to achieve performance goals.
- Conduct candidate interviews, assessments, and reference checks.
- Prepare recruitment reports and performance insights for management.
- Drive regional recruitment initiatives and represent Olkazi Consultants in client meetings and events.

Requirements

- **Master's Degree** in Human Resources, Business, or a related field.
- Minimum of **5 years of proven experience** in recruitment, HR consulting, or talent acquisition.
- Excellent interpersonal, negotiation, and leadership skills.
- Ability to work independently and achieve targets with minimal supervision.
- Strong business development and client relationship management skills.
- Access to a **laptop** and a **stable internet connection**.
- Passion for **sales and recruitment excellence**.

Compensation

This is a **commission-only position**.

Earn 40% commission on all successful sales and placements you generate or oversee.

There is **no fixed salary**, making this role ideal for self-driven professionals who excel in results-oriented environments.

Why Join Us

- Be part of a **respected HR consulting brand** serving SMEs across Africa.
- Lead recruitment operations with autonomy and flexibility.
- Opportunity to build and manage a **team of junior consultants**.
- Access to a vast network of clients and hiring opportunities.
- **Unlimited earning potential** based on your performance.

How to Apply

If you are an accomplished recruiter or HR professional looking to expand your impact and earnings, apply now by clicking the **“Apply Now”** button on our website’s Jobs section, or send your CV and a brief cover letter to:

 careers@olkazi.com